

THINK AND GROW RICH – Summary (Part 1)

(Compiled by Ace Academy - @aceuz)

*Exercise 1 – Go through the **vocabulary** list on page 4 and write down any new word you don't know!*

*Exercise 2 – Read the text 5-10 times to **learn** the ideas and the vocabulary **deeply**!*

*Exercise 3 – Open the **exercise** file and do the exercise one by one!*

Napoleon Hill was a journalist and writer. He was called in to visit Andrew Carnegie one of the richest people in history. Andrew said to him “I will open the doors to the 500 richest people in America so you can interview them take all of their information and put it into a series of books to help other young people be successful much faster but I'm not going to pay you a penny. What will you do?” 46 seconds later Napoleon said “okay I'll do it” the result was a 250 page book called Think and Grow Rich! it's organized into the 13 steps to riches.

STEP 1: DESIRE

Not hope, not a wish, a strong burning desire. This is perhaps the most important step which is why Napoleon has put it at the beginning of the book. The six steps to transform desire into financial gain

1. fix in your mind the exact amount of money you desire
2. determine when you intend to start giving for the money you desire
3. three establish an exact date when you intend to possess the money you desire
4. for create a plan for carrying out your desire then put it into action
5. Write down the amount of money you desire the date you will get it and your plan to get there. Your statement could be “I desire \$1,000,000. I will retain it on September the second 2022. My plan is to sell 1 million pickles on a stick to wealthy tourists seeing the Sydney Harbor Bridge.”
6. read your written statement aloud twice a day see and fill yourself already in possession of the money

STEP 2: FAITH

Faith is a strong emotionally charged belief. Faith is a state of mind which may be induced or created by affirmations or repeated instructions to the subconscious mind through the principle of auto suggestion. You develop faith after you have mastered the 13 principles in this book but especially Auto suggestion which we'll learn from...

STEP 3: AUTO SUGGESTION

Auto suggestion is the agency of control through which an individual may voluntarily feed its unconscious mind on thoughts of a creative nature or by neglect permit thoughts of a destructive nature to find their way into this rich Garden of the mind. It supports the first two principles of desire and faith. Before you move on to the next steps, repeat the 6 steps from step 1 when reading aloud your written statement Napoleon stresses that you attach feeling and emotion to it because your subconscious mind only acts on thoughts that are emotionally charged. “I will become a millionaire selling pickles on a stick means nothing if I don't have any faith or desire to do.”

STEP 4: SPECIALIZED KNOWLEDGE

Let me ask you a question. Would you rather do 10 jobs valued at \$10 an hour or one job valued at \$100? Now a brand servant gets paid much more for his specialized knowledge rather than a jack-of-all-trades with general knowledge. He does plumbing, bricklaying, and gardening. Henry Ford was called an ignorant pacifist and summoned to court. They asked him questions like “how many soldiers did the British send over to America to put down the rebellion of 1776?” Henry replied “if I should really want to answer the foolish question you have just asked or any of the other questions you have been asking me,

let me remind you that I have a row of electric push buttons on my desk and by pushing the right button I can summon to my aid men who can answer any question I desire to ask concerning the business to which I am devoting most of my efforts. Now, will you kindly tell me why I should clutter up my mind with general knowledge for the purpose of being able to answer questions when I have men around me who can supply any knowledge I require?"

That's the power of a network! Successful people leverage the specialized knowledge of other people. Andrew Carnegie admitted he didn't know much about the technical side of his steel business but he didn't need to because he had staff with that kind of knowledge.

STEP 5: IMAGINATION

It has been said that a man can create anything which he can imagine. Imagination is necessary to turn desire into real-world results. A real practical example I've seen of using imagination to gain riches was when I was heavily involved in the e-book publishing community. Amazon paid publishers money for each page a reader read so if I had a 100 page book and 50 pages were read I would get say once in a page and 50 cents for 50 pages. Someone used their imagination and came up with the idea of translating the book into multiple languages, then including the translations in the English version. Without getting into the technicalities of how Amazon paid publishers, they were able to use a strategy to ten times their profits regardless of ethics. It's a clear example of how imagination can make you wealthy.

STEP 6: ORGANIZED PLANNING

If you are to get rich you need a plan here are four things to keep in mind:

1. Create a mastermind group or team which is a coordination of knowledge and effort in a spirit of harmony between two or more people for the attainment of a defendant for the attainment of a definite purpose so other guys.
2. Decide what you can offer your mastermind team members in return for their cooperation no one wants leeches that pick the brains of others without providing any value
3. Meet with your team members twice a week and more often if possible and
4. maintain harmony between yourself and every team member

These 4 things will help turn your plan into action if a plan doesn't work replace it with a new plan!

TO BE CONTINUED...

Words in the text by CEFR Level

Sort A1: 63%	Sort A2: 10%	Sort B1: 12%	Sort B2: 5%	Sort C1: 1%	Sort C2: 0%
[44] the	[7] plan	[8] mind	[13] desire	[2] principles	[1] repeated
[34] a	[6] if	[8] step	[6] faith	[1] aid	[1] retain
[33] of	[4] team	[8] knowledge	[3] statement	[1] determine	
[32] to	[3] by	[4] suggestion	[2] emotionally	[1] possess	
[24] you	[3] called	[4] steps	[1] planning	[1] principle	
[20] i	[3] so	[4] imagination	[1] belief		
[17] and	[3] rich	[3] thoughts	[1] devoting		
[12] it	[2] most	[3] create	[1] emotion		
[12] in	[2] without	[2] stick	[1] community		
[10] your	[2] twice	[2] action	[1] establish		
[10] for	[2] turn	[2] charged	[1] concerning		
[9] into	[2] should	[2] aloud	[1] maintain		
[8] is	[2] richest	[2] amount	[1] means		
[8] can	[2] through	[2] rather	[1] network		
[8] or	[2] real	[2] purpose	[1] brand		
[7] which	[2] able	[2] organized	[1] possession		
[7] that	[2] nature	[2] valued	[1] practical		
[7] will	[2] members	[2] exact	[1] profits		
[7] on	[2] let	[2] intend	[1] servant		
[6] with	[2] strong	[2] successful	[1] spirit		
[6] people	[2] yourself	[2] general	[1] state		
[6] book	[1] history	[2] gain	[1] definite		
[6] was	[1] idea	[2] written	[1] strategy		
[6] have	[1] hill	[1] fix	[1] supply		
[6] money	[1] including	[1] heavily	[1] supports		
[6] he	[1] information	[1] feeling	[1] technical		
[5] my	[1] instructions	[1] imagine	[1] transform		
[5] m	[1] just	[1] individual	[1] unconscious		
	[1] keep	[1] feed	[1] version		
THE REST	THE REST	THE REST			
HAS BEEN	HAS BEEN	HAS BEEN			
DELETED	DELETED	DELETED			

Look how important it is to learn the **basics** of the language because as much as **63%** of this entire text is “**beginner**” words! A lot of students make the mistake of learning English on a surface level without internalizing the basics and later they have problems with exams and tests. Don't be one of those BBC channel fans who spend a lot of time learning formal words while they struggle using the basics!

Difficult words with definitions:

	Difficult word/phrase	Easier replacement
1	journalist	professional writer
2	perhaps	maybe
3	transform	change
4	financial	(related to managing money)
5	exact a	take a
6	retain	keep/hold
7	wealthy	rich
8	harbor	safe place (for boats)
9	aloud	out loud
10	induced	caused
11	affirmation	true and positive statement
12	principle	way of thinking/basic truth/rule
13	principles	ways of thinking/basic truths/rules
14	agency	(service business/government unit/power/functioning)
15	voluntarily	(without being forced)
16	creative	(showing the ability to create interesting new things)
17	emotion	feeling of love, hate, guilt, etc.
18	desire to	want to
19	specialized	(made to do one thing very well)
20	ignorant	(having no knowledge)
21	pacifist	peace-lover
22	summoned to	brought to

23	rebellion	fighting against authority
24	summon	call for
25	concerning the	about the
26	devoting	giving/reserving
27	kindly	kind/nicely
28	clutter	(fill with messy piles of things)
29	leverage	power/advantage
30	multiple	many
31	technicalities	small details
32	strategy	(success plan(s)/way(s) of reaching goals)
33	profits	(money made/good things received)
34	regardless of	(without any concern about/having nothing to do with)
35	ethics	(related to the rules and beliefs of doing the right thing)
36	attainment	accomplishment
37	defendant	person (who is being sued or who was sued)